

# Long-Time Managing Partner Tapped to Guide Financial Representative Growth Strategy

John McTigue to Serve as Northwestern Mutual's Chief Distribution Advisor

MILWAUKEE, Feb. 22, 2016 /[PRNewswire](#)/ -- John McTigue, CLU<sup>®</sup>, Northwestern Mutual's long-time successful Chicago-based managing partner, has joined Northwestern Mutual's corporate headquarters to serve as Chief Distribution Advisor.

McTigue will oversee a team responsible for engaging the company's managing partners, managing directors and financial representatives in growing the company's nationwide force of financial planning experts.

"John is joining the home office at a seminal time when Northwestern Mutual is experiencing record sales and dividend payouts while shaping the client experience of the future," said Northwestern Mutual President Greg Oberland. "With John's field expertise and successful track record, he is well positioned to ensure our advisors nationwide are helping clients understand what financial security is and how they can achieve it."

In 1995, McTigue was appointed Managing Partner of the prestigious [Northwestern Mutual - Chicago](#) office – formerly known as the McTigue Financial Group. Under his leadership, McTigue's organization earned a reputation as one of Northwestern Mutual's most successful offices, helping thousands of individuals and business owners achieve financial security. McTigue began his career with Northwestern Mutual in 1980 in Minneapolis and built his business in Edina, MN.

McTigue is a lifetime qualifier for the Million Dollar Round Table.

McTigue will be succeeded as Managing Partner of [Northwestern Mutual - Chicago](#) by Corey McQuade, former Managing Director in Oak Brook, Illinois, and a member of McTigue's leadership team.

## About Northwestern Mutual

[Northwestern Mutual](#) has been helping families and businesses achieve financial security for nearly 160 years. Our financial representatives build relationships with clients through a distinctive planning approach that integrates risk management with wealth accumulation, preservation and distribution. With \$230 billion in assets, \$27 billion in revenues, nearly \$90 billion in assets under management in our investment products and services, and more than \$1.5 trillion worth of life insurance protection in force, Northwestern Mutual delivers financial security to more than 4.2 million people who rely on us for insurance and investment solutions, including life, disability income and long-term care insurance; annuities; trust services; mutual funds; and investment advisory products and services. Northwestern Mutual is recognized by FORTUNE magazine as one of the "World's Most Admired" life insurance companies in 2015.

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company, Milwaukee, WI, and its subsidiaries. Northwestern Mutual and its subsidiaries offer a comprehensive approach to financial security solutions including: life insurance, long-term care insurance, disability income insurance, annuities, life insurance with long-term care benefits, investment products, and advisory products and services. Subsidiaries include Northwestern Mutual Investment Services, LLC, broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company, limited purpose federal savings bank; and Northwestern Long Term Care Insurance Company.

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