## Northwestern Mutual Investment Services Named Top 10 Biggest Independent Broker-Dealer

MILWAUKEE, Aug. 11, 2016 /PRNewswire/ -- Northwestern Mutual Investment Services (NMIS), a subsidiary of Northwestern Mutual, has been recognized as a top 10 biggest independent broker-dealer in the financial services industry by *Financial Planning* magazine. Northwestern Mutual has been consistently recognized as a leader in the insurance industry, but the company is quickly becoming well-known as a leading independent brokerdealer in the investment products and services industry.

The survey results were published in the June 2016 issue of *Financial Planning* and examined independent broker-dealers' total revenues, advisor production, fee-based product revenues, clients and accounts and other industry categories.

"We help our clients see their whole financial picture by integrating personalized investment solutions that help grow wealth with world-class products that help protect their assets," said David Stoeffel, president and CEO of NMIS. "Our advisors provide clients with a distinctive client experience that helps remove the uncertainty about long-term financial security, enabling people to live with confidence."

The company also ranks among the top 10 biggest independent broker-dealers, as measured by total annual revenues, in other leading investment industry publications, including *Investment News* and *Financial Advisor* magazines.

## About Northwestern Mutual

Northwestern Mutual has been helping families and businesses achieve financial security for nearly 160 years. Our financial representatives build relationships with clients through a distinctive planning approach that integrates risk management with wealth accumulation, preservation and distribution. With \$238.5 billion in assets, \$27.9 billion in revenues and more than \$1.6 trillion worth of life insurance protection in force, Northwestern Mutual delivers financial security to more than 4.3 million people who rely on us for insurance and investment solutions, including life, disability income and long-term care insurance; annuities; trust services; mutual funds; and investment advisory products and services. Northwestern Mutual ranks 100 on the 2016 FORTUNE 500, and is recognized by FORTUNE as one of the "World's Most Admired" life insurance companies in 2016.

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company, Milwaukee, WI, and its subsidiaries. Northwestern Mutual and its subsidiaries offer a comprehensive approach to financial security solutions including: life insurance, long-term care insurance, disability income insurance, annuities, life insurance with long-term care benefits, investment products, and advisory products and services. Subsidiaries include Northwestern Mutual Investment Services, LLC (NMIS), broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company (NMWMC), federal savings bank; and Northwestern Long Term Care Insurance Company (NLTC).

## SOURCE Northwestern Mutual

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