

# 2024 Planning & Progress Study

College Savings and American Debt

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI and its subsidiaries.

### Background & Methodology

### **Background**

The 2024 Planning & Progress Study, a research series from Northwestern Mutual, explores US adults' attitudes and behaviors toward money, financial decision-making, and the broader issues impacting people's long-term financial security.

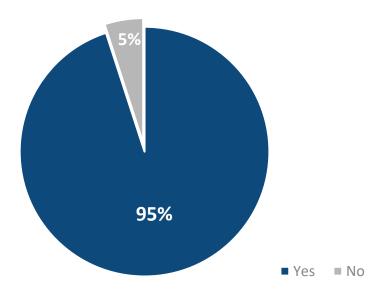
### Methodology

The Harris Poll conducted a total of 4,588 online interviews among the general U.S. adult (18+) population between January 3<sup>rd</sup> and January 17th. Included in this overall total is a sample of 831 High-Net-Worth individuals (those with total household investable assets, excluding pensions, retirement plans and property, greater than \$1,000,000).

Data for the general U.S. population (including the High-Net-Worth oversample) were weighted to Census targets for education, age, gender, race/ethnicity, region and household income. A full methodology is available.

Among American parents saving for college for their children's education, 95% say they expect to cover more than half of the cost for their children.

% Parents saving for college who expect to cover more than half of cost for their children

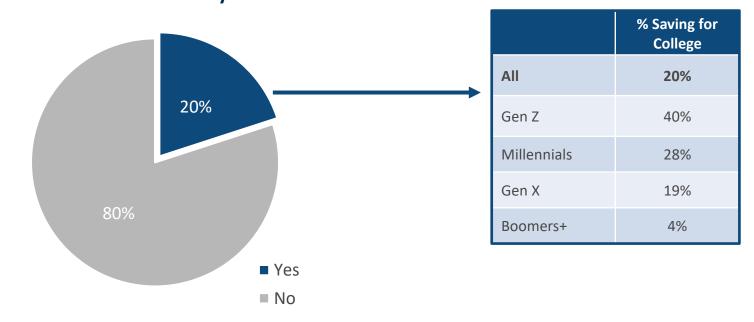


While about one in three (36%) parents say they will pay for the full cost, two in three (64%) expect their child to pay something.

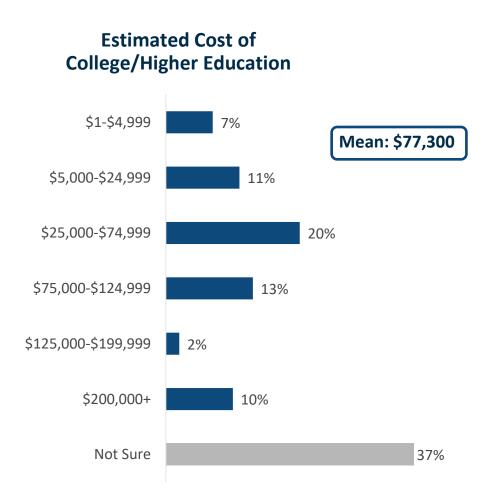
Parents saving for college for their children say th to contribute the following:		
Nothing (parents will have full responsibility)	36%	
Up to a quarter	37%	
Between a quarter and half	22%	Expect child to pay something 64%
More than half	5%	

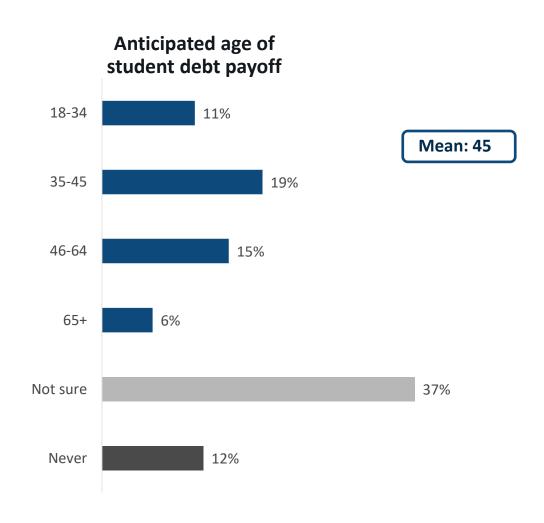
# Two in ten American adults (led by 40% of Gen Z) are saving for college, either for themselves or a family member.

## Saving for college, either for yourself or an immediate family member

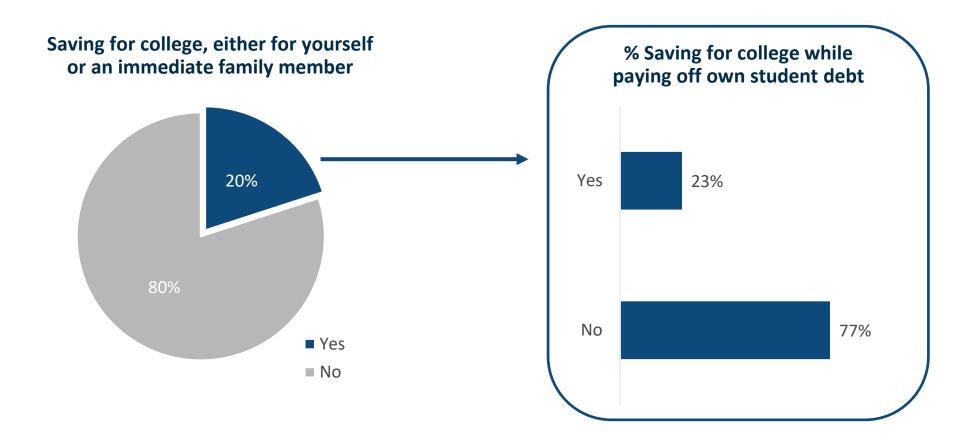


# On average, adults in America expect the total cost of college to be \$77,300 and aim to pay it off by the age of 45.

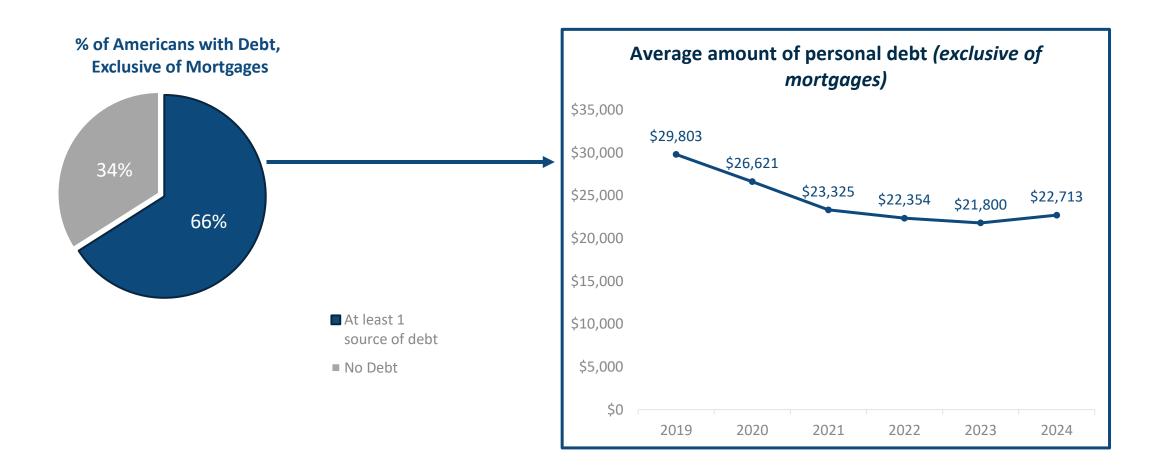




Among those who are saving for college for either themselves or an immediate family member, 23% are still paying off their own student debt.



Americans' personal debt, exclusive of mortgages, ticked up slightly between 2023 and 2024. Two-thirds (66%) of Americans currently hold at least some personal debt, and the average amount people owe is \$22,713.



The primary source of debt is credit cards, which account for more than double the #2 source (car loans) and more than triple the #3 source (education).

What is Your Main Source of Debt? Please Select One.*					
	All	Gen Z	Millennials	Gen X	Boomers+
Credit card bills	28%	21%	30%	30%	29%
Car loan	13%	10%	13%	15%	13%
Personal education loans	8%	17%	11%	6%	2%
Medical debt	7%	8%	9%	9%	5%
Educational expenses for children/family	5%	7%	6%	5%	2%
Caring for loved ones	3%	6%	4%	2%	1%
I have no debt	34%	31%	25%	31%	46%

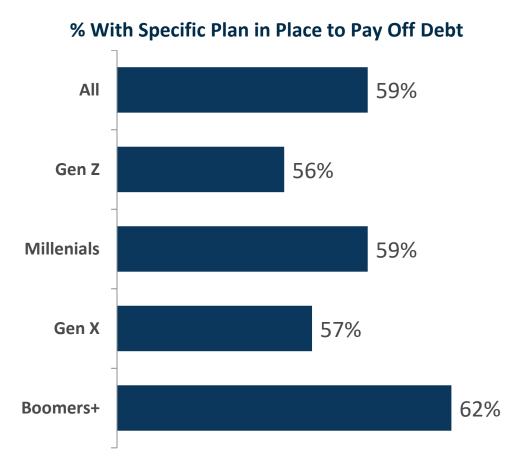
Gen X and Millennials carry the most personal debt. In fact, 42% of Gen X'ers and 43% of Millennials say their personal debt is at or near its highest levels ever.

#### Average debt, exclusive of mortgages

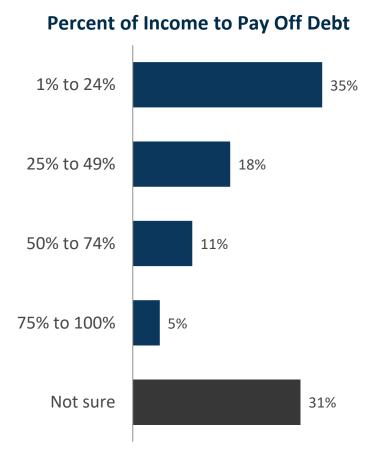
All	\$22,713
Gen Z	\$16,478
Millennials	\$24,833
Gen X	\$28,670
Boomers +	\$18,272

## % At or Near Most Debt Ever All 37% Gen Z 36% Millenials 43% Gen X 42% **Boomers+** 26%

Meanwhile, fewer than six in ten Millennials and Gen X'ers say that they have a specific plan in place to pay down their debts.



For people who carry personal debt, an average of 29% of their monthly income goes toward paying it off.



Average % of Income: (Mean) 2024: 29%

BASE: THOSE WITH SOME DEBT – 2024 Gen Pop (n=2844)

64% of adults say they prioritize paying down debt versus 36% who put saving first. That continues a two-year trend which has seen a growing urgency to focus on debt first.

#### Which do you prioritize?

	2022	2023	2024
Saving money	43%	39%	36%
Paying down debt	57%	61%	64%

The number of people who report having specific plans to pay off their debt has dropped over the same period, from 64% in 2022 to 59% today.

#### Specific plan in place to pay off debt?

	2022	2023	2024
Yes	64%	61%	59%
No	36%	39%	41%

Saving is more of a priority for younger adults whereas paying down debt becomes more of a priority as people age.

Which do you prioritize more?	All	Gen Z	Millennials	Gen X	Boomers+
Saving money	36%	48%	42%	35%	25%
Paying down debt	64%	52%	58%	65%	75%

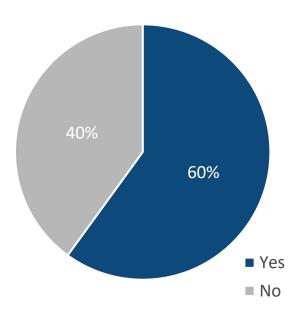
The number of U.S. adults who lack clarity on how much they can afford to spend now vs. how much to save for later has risen from a quarter (26%) in 2021 to a third (34%) today.

Do You Have Clarity on Exactly How Much You Can Afford to Spend Now Vs. How Much You Should Be Saving for Later?

	2021	2022	2023	2024
Yes	74%	71%	70%	66%
No	26%	29%	30%	34%

Six in ten (60%) Americans say they have an emergency fund – cash or other liquid assets independent of money earmarked for specific goals such as retirement funds in a 401k or IRA. That means four in ten Americans (40%) do not have any emergency savings.





Among those who do have emergency funds, the average amount they have saved is \$25,500. Only half (53%) say their savings would be enough to cover more than six months of expenses.

