## Northwestern Mutual's Internship Program Ranked Among the Top 10 Nationwide for the 16th Straight Year

MILWAUKEE, Oct. 30, 2012 *IPRNewswire/* -- Northwestern Mutual's financial representative internship program has once again been recognized as one of the top ten programs nationwide in the recently-released 2012 *Vault Guide to Internships.* This is the 16<sup>th</sup> consecutive year that Vault has ranked Northwestern Mutual's internship program among its top ten in the country.

(Logo: http://photos.prnewswire.com/prnh/20120126/CG42140LOGO)

"We're extremely proud of our internship program, which we consider a cornerstone of our recruiting efforts and one of the key drivers behind our long track record of being able to attract exceptional talent to the company," said Steven C. Mannebach, vice president – field growth and development at Northwestern Mutual.

Mannebach added that the company's program is a win-win for both the company and its interns.

"We're able to offer a real world and unique experience to candidates, which we believe is the most valuable way to learn and grow in a career that can last a lifetime. At the same time, we get an opportunity to find and train the best and the brightest early in their careers," Mannebach said.

Vault is a leading provider of information for students and professionals who are pursuing and managing their careers Each year, Vault's editors evaluate hundreds of internship programs and select ten that they feel provide the best all-around experience. Many factors are considered, including: mentorship availability, career advancement opportunities, intern involvement/capacity for learning, compensation, and industry clout and work culture.

Vault noted that 98 percent of the Northwestern Mutual interns they surveyed found the program to be instrumental or very helpful to their future careers.

The Northwestern Mutual internship program was launched in 1967, and offers both hands-on training and real-life experience. Many of the company's most successful financial representatives and nearly half of its senior field management are former interns.

This year, Northwestern Mutual embarked on its largest recruiting effort in its 155-year history, and is on target to add more than 2,000 financial representatives and 3,000 financial representative interns. The large-scale recruiting effort is taking place at a time when the national unemployment rate is high, and many other industries are either holding steady or scaling back on hiring.

Interested applicants can visit Northwestern Mutual's website or contact a nearby Northwestern Mutual office to learn more about available internship opportunities.

## Watch Videos About Northwestern Mutual Careers on YouTube

A Day in the Life: A Financial Representative Intern
A Day in the Life: A Recent College Graduate Joining Northwestern Mutual
Our Commitment to Diversity and Inclusion
Northwestern Mutual's Winter Camp for Interns

## **Company Receives Numerous Honors**

Northwestern Mutual was recently named among the "World's Most Admired" life insurance companies by FORTUNE® magazine in 2012. (FORTUNE® magazine, March 2, 2012)

According to J.D. Power and Associates' 2012 U.S. Financial Advisor Satisfaction Study, Northwestern Mutual's financial representatives are some of the most satisfied in the industry.

## **About Northwestern Mutual**

The Northwestern Mutual Life Insurance Company – Milwaukee, WI (Northwestern Mutual) – among the "World's Most Admired" life insurance companies in 2012 according to FORTUNE® magazine – has helped clients achieve financial security for more than 155 years. As a mutual company with \$1.2 trillion of life insurance protection in force, Northwestern Mutual has no shareholders. The company focuses solely and directly on its clients and seeks to deliver consistent and dependable value to them over time. Northwestern Mutual and its subsidiaries offer a holistic approach to financial security solutions including: life

insurance, long-term care insurance, disability insurance, annuities, investment products, and advisory products and services. Subsidiaries include Northwestern Mutual Investment Services, LLC, broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company, limited purpose federal savings bank; and Northwestern Long Term Care Insurance Company; and Russell Investments.

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For further information: Jean Towell, 1-800-323-7033, mediarelations@northwesternmutual.com

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