

## Northwestern Mutual appoints three executives to new leadership roles

Todd Jones, Christian Mitchell and Sarah Schneider awarded promotions

MILWAUKEE, Nov. 1, 2012 /PRNewswire/ -- Northwestern Mutual today announced the promotion of three executives. Effective Nov. 1, Todd Jones, Christian Mitchell and Sarah Schneider will be accepting new titles and responsibilities.

(Logo: <http://photos.prnewswire.com/prnh/20120126/CG42140LOGO>)

**Todd Jones**, currently vice president - product finance, will become an executive officer, vice president and chief risk officer of Northwestern Mutual.

Jones joined Northwestern Mutual in 2003 as a broker-dealer financial consultant. He was named director - investment products and services in 2006 and was promoted to his current role in March 2012. Prior to joining Northwestern Mutual, Jones spent 13 years with PricewaterhouseCoopers in various roles of increasing responsibility.

**Christian Mitchell**, currently director - strategic planning and competitive analysis, will become an executive officer, vice president and head of the corporate planning department.

Mitchell joined Northwestern Mutual in 2006 as an associate in Northwestern Mutual Capital where he was responsible for the analysis, evaluation and execution of private debt and equity investment opportunities. Prior to joining Northwestern Mutual, Mitchell completed internships with Russell Investments and GE Energy Financial Services. Previous to his graduate studies, Mitchell was with Spectra Symbol Corp.

**Sarah Schneider**, CLU, ChFC, CFP, currently director - annuity operations, has been named an executive officer, vice president and head of the new business department.

Schneider joined Northwestern Mutual in 1999 after eight years with the consulting firm, Accenture. Most recently, she served as chief operations officer for the Northwestern Mutual Wealth Management Company. With Northwestern Mutual, Schneider's previous positions included: director of life insurance new business, director of Internet and assistant director of corporate projects.

"Between them, Todd, Christian and Sarah have invested almost 30 years with the company," said John Schlifske, chairman and CEO, Northwestern Mutual. "The institutional and category knowledge attained through that kind of on-the-job experience is invaluable and will help us capitalize on the forward momentum we've been experiencing. I am confident each appointee's leadership skills and insight will help uphold Northwestern Mutual's values, mission and commitment to our clients, field force and employees."

### About Northwestern Mutual

The Northwestern Mutual Life Insurance Company – Milwaukee, WI ([Northwestern Mutual](#)) – among the "World's Most Admired" life insurance companies in 2012 according to FORTUNE® magazine – has helped clients achieve financial security for more than 155 years. As a mutual company with \$1.2 trillion of life insurance protection in force, Northwestern Mutual has no shareholders. The company focuses solely and directly on its clients and seeks to deliver consistent and dependable value to them over time. Northwestern Mutual and its subsidiaries offer a holistic approach to financial security solutions including: [life insurance](#), [long-term care insurance](#), [disability insurance](#), [annuities](#), [investment products](#), and [advisory products and services](#). Subsidiaries include [Northwestern Mutual Investment Services, LLC](#), broker-dealer, registered investment adviser, member FINRA and SIPC; the [Northwestern Mutual Wealth Management Company](#), limited purpose federal savings bank; and [Northwestern Long Term Care Insurance Company](#); and [Russell Investments](#).

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