

## Northwestern Mutual Adds New Jobs at Its Headquarters

MILWAUKEE, Feb. 10, 2012 /PRNewswire/ -- In a U.S. jobs report released last week, the Department of Labor reported that employers have been hiring more in recent months, and Northwestern Mutual is set to continue this trend in its own business throughout 2012. Specifically, meeting the needs of its growing client base and the increasing consumer demand for its comprehensive planning approach to financial security, Northwestern Mutual is creating 60 new positions at its headquarters in 2012.

(Logo: <http://photos.prnewswire.com/prnh/20120126/CG42140LOGO>)

"Our home office team provides the critical support necessary for the productivity and success of our national field force. It's also key to delivering industry-leading products and services to our policyowners," says John Schlifske, chairman and CEO. "As we continue to experience growing demand for our financial security solutions, we need to bolster our home office resources to meet these opportunities."

The 60 new positions are in addition to ongoing hiring to replace individuals who have retired or leave the company in the normal course of business as needed. These new positions will draw on a range of skills, most of which require technology or financial skills and a college degree.

Schlifske adds, "We have a diverse, dynamic workplace that actively supports professional growth and offers extensive opportunities over time within the organization. We're excited to be able to bring in new talent as we continue to grow and reinforce the strength and stability of our 155 year old company."

To learn more about Northwestern Mutual's plans to recruit more than 5,000 financial professionals in 2012, visit [http://media.northwesternmutual.com/article\\_display.cfm?article\\_id=1323](http://media.northwesternmutual.com/article_display.cfm?article_id=1323).

For a complete overview of the company's financial strength, consumer demand and detailed financial results for 2011, visit <http://media.northwesternmutual.com/news/northwestern-mutual-announces-2011-financial-results.htm>.

### About Northwestern Mutual

[The Northwestern Mutual Life Insurance Company](#) - Milwaukee, WI (Northwestern Mutual) has helped clients achieve financial security for more than 150 years. As a mutual company with over \$1 trillion of life insurance protection in force, Northwestern Mutual seeks to share its gains with policyowners and deliver consistent and dependable value to clients over time.

Northwestern Mutual is an industry leader in total individual life insurance and disability insurance dividends paid to participating policyowners. Though dividends are not guaranteed, are reviewed annually and are subject to change, the company has paid life insurance dividends every year since 1872.

Northwestern Mutual and its subsidiaries offer a holistic approach to financial security solutions including: [life insurance](#), [long-term care insurance](#), [disability insurance](#), [annuities](#), [investment products](#), and [advisory products and services](#). Subsidiaries include [Northwestern Mutual Investment Services, LLC](#), broker-dealer, registered investment advisor, member FINRA and SIPC; the [Northwestern Mutual Wealth Management Company](#), limited purpose federal savings bank; and [Northwestern Long Term Care Insurance Company](#); and [Russell Investment Group](#). Further information can be found at <http://www.northwesternmutual.com>.

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