

Northwestern Mutual Leads Best Place to Work Survey

MILWAUKEE ([BUSINESS WIRE](#)), November 09, 2011 - [Northwestern Mutual](#) – a leading financial security company – ranks first in its industry and 16th overall among service companies in *Selling Power* Magazine's annual "50 Best Companies to Sell For" list, according to the November 2011 issue.

Todd M. Schoon is Northwestern Mutual executive vice president - agencies. (Photo: Business Wire)

This marks the ninth consecutive year that Northwestern Mutual has been named to the list by *Selling Power* magazine.

In 2011, [Northwestern Mutual will add 2,000 financial representatives and 2,500 financial representative interns](#) as it seeks to keep pace with increasing consumer demand for financial security.

"This survey confirms what we've known all along: Northwestern Mutual is a great place to launch and grow a career," said Todd M. Schoon, Northwestern Mutual executive vice president – agencies. "Helping people achieve financial security through careful planning is one of the most rewarding career paths a person can choose, especially today when so many are looking for guidance."

Northwestern Mutual, the "[World's Most Admired](#)" life insurance company in 2011 according to *FORTUNE*® magazine, was also ranked first in the life insurance industry in Glassdoor.com's "[Best Places to Work](#)" survey for 2010. In addition, *Diversity Employers* magazine named Northwestern Mutual one of the "[Top 100 Employers for the Class of 2011](#)."

Northwestern Mutual's financial representative internship program was named one of the [Top 10 Internships in America](#), according to the 2011 Vault Guide to Internships. It's also the 15th consecutive year the program was named one of the top 10 in the financial services industry.

About Northwestern Mutual

The Northwestern Mutual Life Insurance Company – Milwaukee, Wis. (Northwestern Mutual), the "World's Most Admired" life insurance company in 2011 according to *FORTUNE*® magazine, has helped clients achieve financial security for more than 150 years. As a mutual company with \$1.2 trillion of life insurance protection in force, Northwestern Mutual has no shareholders. The company focuses solely and directly on its clients and seeks to deliver consistent and dependable value to them over time. Northwestern Mutual and its subsidiaries offer a holistic approach to financial security solutions including: life insurance, long-term care insurance, disability insurance, annuities, investment products, and advisory products and services. Subsidiaries include Northwestern Mutual Investment Services, LLC, broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company, limited purpose federal savings bank; and Northwestern Long Term Care Insurance Company; and Russell Investments.

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<https://news.northwesternmutual.com/news-releases?item=122599>