

Northwestern Mutual Ranks #1 on Deloitte 2014 Wisconsin 75 List

MILWAUKEE, October 6, 2014 – Northwestern Mutual ranks No. 1 on the Deloitte 2014 Wisconsin 75 – an annual list that recognizes the largest privately held companies in Wisconsin. While the companies are ranked by revenue, the list also recognizes companies' contributions to the communities in which they are located and their overall impact on Wisconsin's economy.

"Our top position on this year's Wisconsin 75 list is a testament to the long-term value we deliver to policyowners, and to the strong commitment our employees have made to the Milwaukee community," said John E. Schliske, Northwestern Mutual chairman and CEO. "We always strive to be the best company. And because we have done that for more than 157 years, we are pleased to be the biggest in this category."

Schliske added: "It's an honor to be among so many excellent companies that continue to make a positive impact in Wisconsin."

Northwestern Mutual's strong financial and sales performance includes record dividend payments expected to exceed \$5.2 billion in 2014.

The company also has a long history of giving back to the community through the Northwestern Mutual Foundation, the largest foundation in Wisconsin, and the volunteer commitment and donations of employees, retirees and its field force. Since its inception in 1992, the Northwestern Mutual Foundation has given approximately \$146 million to nonprofits in Wisconsin, and in 2013, more than 2,400 employees logged nearly 27,000 volunteer hours.

About Northwestern Mutual

Northwestern Mutual has been helping families and businesses achieve financial security for nearly 160 years. Our financial representatives build relationships with clients through a distinctive planning approach that integrates risk management with wealth accumulation, preservation and distribution. With more than \$217 billion in assets, \$26 billion in revenues and more than \$1.5 trillion worth of life insurance protection in force, Northwestern Mutual delivers financial security to more than 4.2 million people who rely on us for insurance and investment solutions, including life, disability and long-term care insurance; annuities; trust services; mutual funds; and investment advisory products and services.

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company, Milwaukee, WI, and its subsidiaries. Northwestern Mutual and its subsidiaries offer a comprehensive approach to financial security solutions including: life insurance, long-term care insurance, disability income insurance, annuities, investment products, and advisory products and services. Subsidiaries include Northwestern Mutual Investment Services, LLC, broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company, limited purpose federal savings bank; Northwestern Long Term Care Insurance Company; and Russell Investments.

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